

## Utility Computing Solution

Private government clouds improve data center operations and efficiency while reducing capital outlays and operating costs



### A Unique Solution Guaranteed

Govplace UCS will address multiple needs including storage, processing, virtual infrastructure, desktop infrastructure, backup and DR, application platforms, and security platforms, as well as mainframe storage, backup and DR. Govplace UCS solutions will guarantee predetermined levels of performance, reliability and support by being accountable to robust SLAs with penalties for missed targets.

### Benefits

#### Reduce Costs

- Eliminate upfront acquisition costs
- Lower total operating costs
- Only pay for the resources you use

#### Improve services

- Establish a catalog of services for departments
- Establish charge back model for departments

#### Improve flexibility, scalability and security

- Enable IT staff to focus on innovation instead of managing systems
- Heterogeneous support
- Avoid vendor lock in
- Scale up quickly

#### Reduce risk

- Govplace is accountable to predetermined levels of performance, reliability and support
- Managed risk through Govplace's project management process

### The Govplace Difference

- Exclusive public sector focus and experience designing and managing data centers for government.
- Govplace uses best-of-breed technologies evaluated, selected and delivered by experienced and knowledgeable industry-certified IT professionals.
- The Govplace performance-based approach focuses on being accountable to the results our customers expect.

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